

9.

Long-term trends in real wages of labourers

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9.1. Introduction

This chapter presents a very long-term view of real wages of unskilled labourers in Sweden, particularly in Stockholm, from medieval times up to the present. Emphasis is on the pre-industrial era up to about 1860.

The wages series is based on the building accounts of Stockholm City, supplemented with some institutional and parish archives.¹ The accounts of the Town Council of Stockholm contain detailed descriptions of the building works initiated by the Council and the daily wages of various building workers. Here we focus on unskilled labourers, since this is the only category for which long series of daily wage rates are available.² Parish accounts (e.g., Storkyrkoförsamlingen and the German Church) also provide information on wages. Wages were paid in cash and for most of the period examined there were no substantial additional benefits in kind (though the City occasionally did pay for the gloves used by labourers, and gave them some beer). In the late medieval era, though, beer and food could be a substantial part of wages (see Section 9.2 below).

For the period 1365–1864, wages refer to daily summer rates of male unskilled labourers in Stockholm (the 1365 quotation actually refers to the town of Nyköping, about 100 km south of Stockholm).³ From 1864 onwards, this series is linked to the series of wages for industrial and mining workers in Sweden presented by Svante

1 Söderberg (1987a); Jansson, Palm and Söderberg (1991); Söderberg, Jonsson and Persson (1991).

2 For wages of other groups of labourers in Stockholm (e.g., carpenters, masons, and female labourers) for the 17th and early 18th centuries, see Jansson, Palm and Söderberg (1991, pp. 18–21, pp. 96–108).

3 Daily wage rates of unskilled labourers in Stockholm 1860–64 are drawn from Höjer (1967, p. 423).

Prado in Chapter 10 below.⁴ Hence, the series presented is not homogeneous. Nevertheless, it should give a rough general overview of real wage trends over a very long period. As pointed out by Prado in the subsequent chapter, statistical agencies have not been eager to use the term ‘unskilled’ during the 20th century. As a result, the construction of reliable wage series for unskilled non-agricultural workers from the 1860s onwards will require further research.

Real wages are often used as an indicator of material living standards. It should be kept in mind, though, that real wage rates do not say anything about unemployment. Real incomes may therefore evolve differently from real wages. Furthermore, the real wage rates of male labourers used here do not automatically mirror family or household incomes, to which women and children may have contributed as well. Also, the length of the working day and the intensity of work may vary in a way that is not reflected in daily wage rates. However, we rarely have information on unemployment, work intensity, and household incomes in the past. After all, real wage calculations often seem to be the single best proxy available for trends and fluctuations in purchasing power among various categories of labourers, at least when it comes to producing long-term series.

The deflator CPI presented in Chapter 8 above is used here for the calculation of real wages. The weights of goods used in the construction of the CPI were also presented there, and are given in simplified form in Table 9.1 below. A few words should be added regarding the choice of these weights.

Table 9.1. *Weights of main components in the deflator CPI (per cent)*

Component	Period				
	1539–1731	1732–82	1782–1830	1830–70	1870–1913
Foodstuffs	75.0	75.0	75.0	72.0	70.0
Fuel, lighting, building materials	7.5	9.3	9.3	9.6	10.5
Clothing	10.0	13.2	13.2	14.4	15.5
Other	7.5	2.5	2.5	4.0	4.0
Total	100.0	100.0	100.0	100.0	100.0

As seen from Table 9.1, foodstuffs are the dominant item in the deflator index for the period up to 1913, with weights ranging from 75 to 70 per cent. These weights are based on data on the composition of food at two Stockholm institutions, the Danviken asylum and the Orphanage, at selected points in time from 1571 and 1781.⁵ They are somewhat lower than the weights employed by Jörberg in previous

4 For the period 1865–1930, a series of earnings of unskilled municipal workers in Stockholm is published in Bagge et al. (1935, Vol. II, p. 55). This series does not appear sufficiently reliable to be used here, since the rate of increase over the period as a whole is unrealistically high.

5 Jansson, Palm and Söderberg (1991, p. 5); Utterström (1978, p. 143, pp. 216–7).



The Ebonists, by *Elias Martin* (1739–1818).

Source: Nationalmuseum.

Swedish research.⁶ They are fairly close to weights used in modern international research. For Britain, Robert Allen assumes a weight of 73.5 per cent for foodstuffs (including beer and tobacco) in his construction of a price index employed to cap-

⁶ Jörberg (Vol. I, 1972, p. 119, p. 182, p. 349) used weights for foodstuffs ranging between 83.3 per cent (for the period 1732–1804) and 81.4 per cent (for the period 1865–1914).

**Arbets-Ördning och TAXA för Mur-Gesällers, Mur-Gossars och Timmermännens
Arbets-timmar och Daglön, med Räkfarepenningar inberäknadt, för År 1804.**

Mån.	Dag.	Arbets-timmar.	Med Räkfarepenningar inberäknadt.				Daglön i Riksdaler.	Med Räkfarepenningar inberäknadt.							
			Mur-Gesällers.	Mur-Gossars.	Timmermännens.	inberäknadt.		Mur-Gesällers.	Mur-Gossars.	Timmermännens.	inberäknadt.				
1	1	7	23	6	21	6	30	18	6	3	6	10	16	6	2
2	2	7	18	8	14	4	13	4	2	4	13	4	11	1	4
3	3	8	24	9	23	3	21	3	9	9	21	3	17	9	3
4	4	8	16	6	15	6	14	2	2	6	14	2	11	10	1
5	5	8½	26	2	24	6	21	6	21	4	22	6	19	2	6
6	6	8½	17	4	16	4	15	14	2	8	15	12	8	1	8
7	7	9½	27	3	25	9	23	9	22	3	3	23	9	20	3
8	8	9½	18	2	17	2	15	10	14	10	2	10	15	10	3
9	9	10½	28	6	27	3	25	23	6	4	6	25	21	6	3
10	10	10½	19	1	18	1	16	8	15	8	16	8	14	4	2
11	11	11½	31	3	29	9	27	9	26	3	8	27	24	3	4
12	12	11½	20	10	19	10	18	6	17	6	3	4	18	4	10
13	13	12½	34	1	32	6	28	6	29	5	6	30	26	6	4
14	14	12½	22	8	21	8	20	4	19	4	3	8	20	17	8

Regulation of working hours and wages for journeymen and apprentices in the building sector ('mur-gesällers' and 'mur-gossars') and carpenters ('timmermän') in Göteborg in 1804. The length of the working day varied over the year, from 7 hours from 26 November to 21st January (from 8 a.m. to 4 p.m. with a 1-hour break) to 11¾ hours from 8 April to 15 September (from 5 a.m. to 7 p.m. with a 2¼-hour break). Moreover, the daily wage varied with the number of hours per day. Journeymen earned around 15 per cent more than apprentices.

Source: Göteborgs stadsarkiv, Ordnade inläggande handlingar E II j:3

ture real wage developments during the Industrial Revolution (1770–1869).⁷ This is slightly less than the weights put forward in earlier research by Feinstein (1998), who assumes a weight of 79 per cent for food and drink in 1788/92, declining somewhat to 76 per cent in 1828/32 and further to 73 per cent in 1858/62.⁸ The differences between various modern researchers in their assumptions about the share of food in the cost of living thus appear to be modest, as there is general agreement that food was the dominant component.

*

7 Allen (2007, p. 16). For Antwerp in the late 16th century, Scholliers (1960) constructs an index with a food component of 75 per cent, which is identical to the weight used in the present study for that period.

8 Feinstein (1998, p. 635).

Figure 9.1 below reports real wages of labourers from 1365 up to 2004. The main trends in real wages in Stockholm after 1500 can be divided into four phases:

1. The first phase is characterized by a decline during most of the 16th century.
2. The second phase is a recovery during the 17th century, continuing up to about 1730.
3. A new phase of depression of real wages occurred from about 1730 up to 1800.
4. After about 1800, there is a strong upsurge in real wages.

These phases are further discussed below.

9.2. The medieval era and the 16th century

Data on late medieval wages in Sweden are very sparse. In modern research there has been no attempt to compare Swedish wages for the medieval era with those of later periods.⁹ In order to make such a comparison possible, some assumptions have to be made regarding medieval wage rates.

First, late medieval daily wage rates are of two kinds. Most of them refer to actual wages paid according to the accounts. In a few cases, however, regulations of maximum wage rates were issued by the Stockholm City authorities. Normally, the rates given in such regulations should be expected to be lower than actual wages paid, since their purpose would be to counteract increases in market wages. For the years 1476, 1478, and 1496, the daily rates in Figure 9.1 refer to regulations issued by the Stockholm City authorities.¹⁰ They should be interpreted as probable minimum wages. Even as such, they suggest a relatively high level of real wages during the 15th century, continuing in the early years of the 16th century.

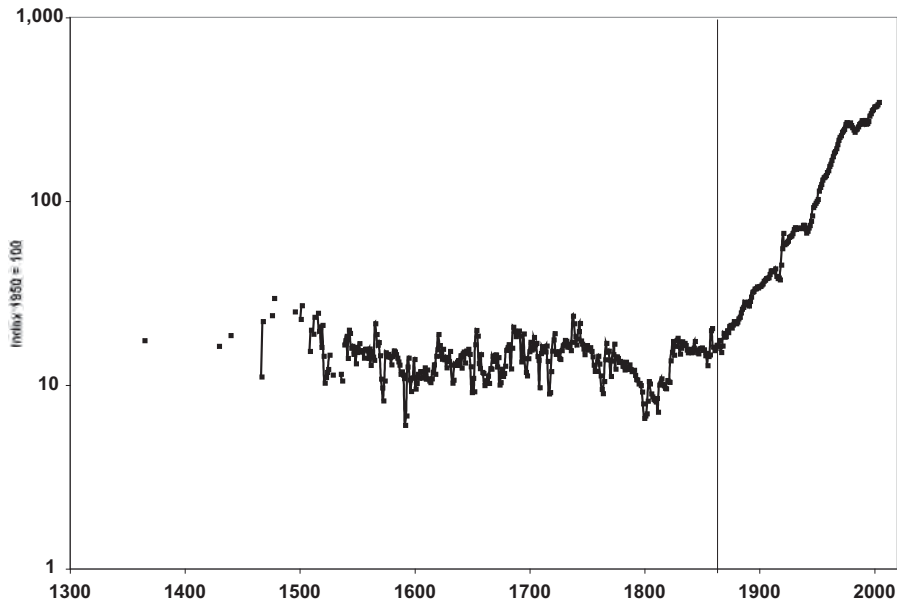
Second, some wage rates include food and beer, whereas others do not, while yet others do not give any information in this respect. For the years 1476, 1478, and 1496, the regulated daily summer cash wage rate was 0.5 öre. In addition, the labourer received food and beer. Here, the value of food and beer is estimated at 0.5 öre for these years. This is based on several pieces of information. Assuming that food comprised half the wage rate seems reasonable in the light of conditions in the copper-producing district at Kopparberget in the province of Dalarna. There, the daily wage rate for a labourer without food in 1499 was set at twice the wage rate including food.¹¹ There are also examples from Stockholm of wage rates of labourers who were given no food being twice as high as when food was included in the daily wage. This relationship is found in 1517, for male as well as female labourers, and in

9 Note, though, the early attempt at real wage analysis by Sommarin (1908, pp. 42–51, p. 75). He argued that real wages of Swedish labourers were unusually favourable during the 15th century, especially its latter half. However, the major part of the prices he included in the discussion was of a normative character, expressed in various royal regulations.

10 *Stockholms stads tänkeböcker 1474–1483* (1917, pp. 179, 467); *Stockholms stads tänkeböcker 1492–1500* (1930, p. 271).

11 Sommarin (1908, pp. 47–8).

Figure 9.1. Real wages of unskilled labourers in Stockholm, 1365–1864, and industrial workers in Sweden 1865–2004 (index 1950 = 100).



Source: Table A9.1.

Note: A vertical line marks the change in 1865 from unskilled labourers in Stockholm to industrial workers in Sweden.

1525–26.¹² It may also be noted that the cost of a soldier's daily food was set at 0.5 öre at Stockholm in 1508.¹³

During the late Middle Ages, beer could sometimes be a substantial part of the daily wage. This was the case at least in 1467, when beer made up 1/6 of the wage for some labourers and 1/8 of the wage for some others.¹⁴ This is suggestive of a fairly high living standard, since much of the energy content of the raw material (barley) is lost in the brewing process. Labourers living at the physical subsistence level would be expected to consume cereals in other forms, e.g. as bread or porridge. Beer grew in popularity in Sweden during the late Middle Ages and became a central item of consumption on festive occasions. At least seven litres of beer per person was, for example, consumed at the annual May feast at Stockholm City Hall in the 1460s.¹⁵ This of course also indicates that material living conditions exceeded the minimum level.

Although the number of observations before 1500 is small, a statistical test (t test)

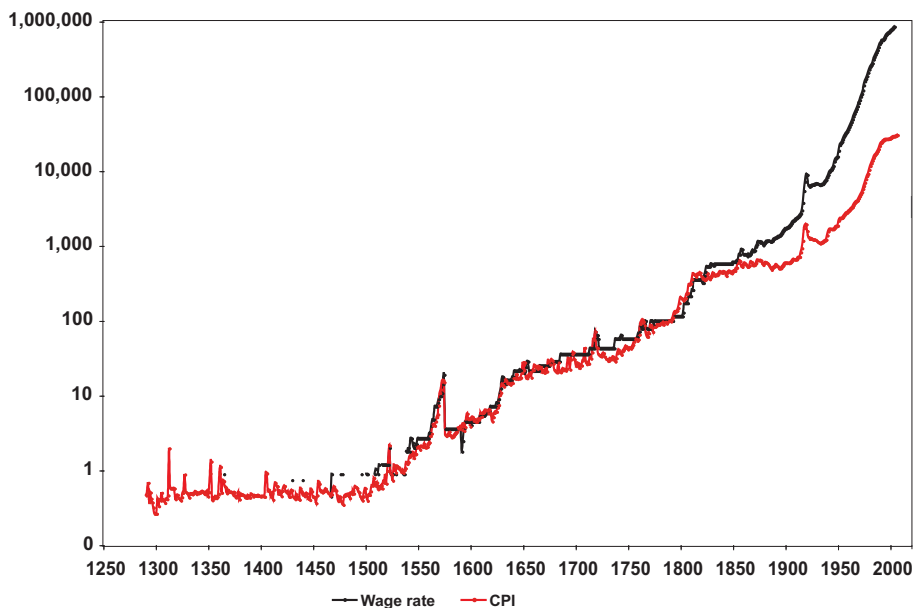
12 1517: *Handlingar rörande Helga lekamens gille II–IV* (1923, p. 59, pp. 72–3, p. 75). 1525–1526: *Handlingar rörande Helga lekamens gille II–IV* (1923, p. 135, p. 137).

13 *Stockholms stads skottebok 1501–1510* (1915, p. 274).

14 *Stockholms stads skottebok 1460–1468* (1926, p. 287).

15 Dahlbäck (1987, p.171).

Figure 9.2. Nominal wage rates of unskilled labourers in Stockholm and deflator CPI, 1291–2004 (index 1780/89 = 100).



Source: Table A9.1.

Note: Missing values in the deflator CPI have been interpolated.

reveals a significant difference in means between real wages before that year and those registered for the period 1500–1800.¹⁶

Late medieval labourers thus found themselves in a rather favourable situation, in Stockholm as well as in other parts of northern and western Europe, where population decline after the Black Death raised the price of labour.¹⁷ In Stockholm, however, the high level of real wages did not last much beyond 1500. Real wages were quite volatile in the 1510s and '20s. This is a turbulent period in Swedish history, characterized by war and civil unrest. The high volatility suggests a low level of welfare where basic living conditions were unstable. There are also many qualitative statements on the poverty of the country in the early 16th century.¹⁸

16 Assuming equal or unequal variances, the t value is -7.57 and -5.61, respectively. Both are significant at a very high level.

17 For an overview of conditions in England see Clark (2007a, p. 41); more detailed analysis in Clark (2005) and Clark (2007b).

18 See, e.g., Letter from the inhabitants of the province of Hälsingland, 19 February 1507 (SDhk 35724); Letter to Svante Nilsson 28 June 1508 on poverty in the province of Småland; Letters to Svante Nilsson 22 February 1509 (SDhk 36448) and 12 December 1508 (SDhk 36356) on poverty in northern Sweden and Finland. On the severe famine of 1509 see Olsson (1947). A letter to Svante Nilsson dated 1 September 1510 describes the lack of food in the mining district of Norberg (SDhk 36804). See also Letter from the Mayor and Council of Uppsala to Svante Nilsson, 14 July 1511 (SDhk 37033), reporting that the town, due to poverty, is unable to keep the prisoners assigned to it and that the peasants threaten to kill them if they stay much longer (see also SDhk 36759, 22 June, 1510).

The 16th century was characterized by strong population growth in Sweden as well as generally in northern and north-western Europe. Growing population pressure led to the expansion of cultivated land, and marginal land was increasingly used for grain production.¹⁹ Despite land reclamation, it seems that the total output of grains in Sweden did not keep pace with population growth. The decline in per capita grain production seems to have been the major force behind the substantial rise in the relative price of grains. Grain prices in Sweden rose more steeply than prices of animal foodstuffs, which in turn rose less than prices of textiles and building materials. This conforms to trends elsewhere in western Europe.²⁰

After about 1540, the trend in real wages in Stockholm is clearly downward. By 1600, real wages were about 40 per cent lower than in 1540. This may seem a remarkably strong fall but it resembles trends found in several other places in Europe, e.g., in southern England and Valencia.²¹

The real wages of agricultural labourers in Sweden during the 16th century have not been systematically explored. It is clear, though, that these wages declined at least around mid-century, as nominal daily wage rates were practically unchanged, whereas food prices were rising. It should be remembered, though, that agricultural labourers in Sweden made up a small proportion of the total labour force at this time; the great increase in landless labourers did not take place until the 19th century.²²

The real wages of unskilled labourers in Stockholm fell dramatically during the extreme inflation around 1573 and 1592. During the latter inflation period, there are indications in the sources of unusually severe conditions for these labourers. At the Horn brick-yard, quantities of herring and smelt were distributed to the workers in 1592 'in order that they would be serviceable for work'. This suggests that real incomes had fallen below the physiological minimum at which meaningful work could be carried out. Already in October 1591, the Stockholm City accounts register that extra cash payments were given to the day labourers 'since they had a poor daily wage'.²³

After the inflationary periods, however, real wages tended to return to their former levels. Thus, extreme inflation had no lasting influence on real wages. Figure 9.2 illustrates that, as a rule, nominal wages in the pre-industrial era closely followed the changes in the general price level. Thus, the view often put forward in international literature, that nominal wages were frequently rather inflexible for long periods, does not fully fit the situation in Stockholm, where inflation was an ongoing phenomenon. There is no counterpart here, for example, to the stability of nominal wages observed in southern England from 1412 up to 1545, when daily wage rates of

19 Kriedte (1983); Abel (1967, p. 117).

20 Myrdal and Söderberg (2002, pp. 96–108); Bowden (1967); Braudel and Spooner (1967, pp. 425–7, 482–3).

21 Söderberg (1987a, p. 353).

22 Söderberg (1987a, p. 354).

23 Söderberg (1987a, p. 352).

unskilled building labourers were unchanged at 4 pence a day.²⁴ Sharp drops in wage rates relative to prices, as occurred around 1592, were rare in Stockholm.

9.3. The period c. 1600–1730

The most surprising feature of the long-term evolution of real wages is perhaps that the wars and the militarization of the Swedish economy during the Great Power Era (ending in 1721) did not prevent a growth in real wages. This is in agreement, however, with upward real wage trends in several other places in Europe during the 17th century. The rise in real wages can be linked to stagnating or declining relative food prices and tendencies to depression in the agrarian sector.²⁵

In the Stockholm case, it should be noted that the population increased rapidly in the 17th century, from about 10,000 in the early years of the century to nearly 60,000 around 1690. Demand for labour, e.g., for building and shipbuilding, seems to have been high as Stockholm became the capital of a centralized state.²⁶

This expansion helps to explain the upward trend in real wages. It is part of a general European tendency for big towns and cities, often with a large administrative or military sector, to expand during the period 1600–1750. Besides Stockholm, several other capitals, e.g., Madrid, Paris, and Copenhagen, exhibited dynamic tendencies during this phase. On the other hand, many industrial towns regressed during this period.²⁷

It may be of some interest to note that the length of the working day for carpenters and masons was regulated in 1675. The Stockholm magistrate decided that work should start at 5 a.m. and continue until 7 p.m. during the summer season (covering the light half of the year). The working day was thus set to comprise 14 hours. This decision was taken in response to complaints that workers did not arrive at work until 6 a.m. and left at 6 p.m. During the winter season (the dark half of the year) work was to be carried out from sunrise to sunset.²⁸ If this regulation was adhered to, there must have been very little possibility of earning extra income by performing work over and above the summer-season working day.

9.4. The period c. 1730–1800

The trend towards stagnating or falling food prices ended during the first part of the 18th century. Rising grain prices was a general European tendency from about 1730 to 1800. As grain prices were still a major element of the cost of living of labourers and nominal wages were rather inflexible, the outcome was a depression of real wages

24 Brown and Hopkins (1981, p. 11).

25 See, e.g., Hobsbawm (1965, p. 28); Slicher van Bath (1963, pp. 209–10); Felloni (1977, p. 28); Brown and Hopkins (1981, p. 82).

26 Jansson, Palm and Söderberg (1991, pp. 30–1).

27 Vries (1984).

28 Pursche (1979, pp. 100, 150 ff, 304).



Labourers in Stockholm in 1767, by *Johan Sevenbom* (1721–84).

Source: Stockholm City Museum.

similar to the one in the 16th century. A deep trough in real wages occurred during the Revolutionary and Napoleonic wars, due to sharply rising food prices. Despite substantial technological and institutional changes, around 1800 most urban as well as rural labourers actually seem to have been worse off in terms of material living standards than at any other time during the preceding five centuries.

As in the 16th century, it was grain prices in particular that rose strongly, in Sweden as well as in Europe in general. The relative price change was driven by population growth. A new period of land reclamation started during the 18th century. The surplus from agrarian production was distributed more unequally than before. In general, farmers who produced a surplus for sale on the market should have gained from the relative price shift in favour of grains. Agricultural land prices and rents should be expected to have turned upwards. This was in fact the case in Sweden. In particular, prices of small landholdings surged upwards, stimulating the division of farms. As a result, income differentials between rich and poor widened. The stratum of landless labourers grew strongly after 1750.²⁹

Figure 9.3 compares real wages of unskilled labourers in Stockholm with real wages of male agricultural labourers in rural Sweden from 1732 up to 1914 (the latter series deflated with the CPI used elsewhere in this chapter).

²⁹ Herlitz (1974). Similar tendencies are seen in France, for example; Söderberg, Jonsson and Persson (1991, pp. 78–80).

The real wage decline 1730–1800 was more pronounced in Stockholm than in rural Sweden. One reason for this may be that Stockholm real wages suffered not only from the price rise of grains and other foodstuffs, but also from de-industrialization. The most important industrial branch in the capital was textile manufacturing, which declined during the second half of the 18th century and the first part of the 19th. Most of the silk industry, for example, ceased to exist. Low profits forced many Stockholm artisans into bankruptcy during the latter part of the 18th century, and their total number fell. Unemployment in the capital probably increased, and part of the labour force was driven into informal sector occupations. These informal occupations included illegal or quasi-legal activities such as the production of handicraft items without belonging to a guild, or the selling of alcohol or various goods in the streets.³⁰ The economic problems affected demographic trends. The population of Stockholm hardly changed in the latter half of the 18th century and the early 19th, and the marriage rate fell from 13.3 per 1,000 in 1751–60 to only 8.2 in 1801–10.³¹

From Figure 9.3 we also see that the fluctuations in real wages in Stockholm exceeded those in rural Sweden. During years of high prices, the Stockholm curve tended to fall below that for rural Sweden, whereas the opposite was often true for low-price years. This is an effect of greater flexibility in nominal wage rates in Stockholm compared to rural Sweden.

It should be kept in mind that these real wage trends are not typical of social groups who enjoyed substantial payment in kind. One large such group was male and female servants in urban as well as in rural Sweden. Food and lodging was the major part of their pay. The real wage decline for them must have been less steep during this period (and, correspondingly, the rise in their real wages during the 19th century should have been less pronounced than for labourers with no payment in kind). Some civil and military functionaries, particularly the clergy and officers of the county regiments, had their pay in kind from tithes and rents. They probably gained from the grain price rise. Urban functionaries, on the other hand, were often money-salaried. They became increasingly disadvantaged compared with their colleagues in rural regions.³² Here, as elsewhere, we observe a redistribution of income from urban to rural regions during the latter part of the 18th century.

As seen in Figure 9.3, the erosion of real wages in Stockholm was pronounced in the period 1730–1800. Could it be realistic to assume such a dramatic downturn not only in real wage rates but also in real incomes and living standards? Probably not. The declining real wage rates of male labourers may to some extent have been compensated by increased labour market participation by women and children.

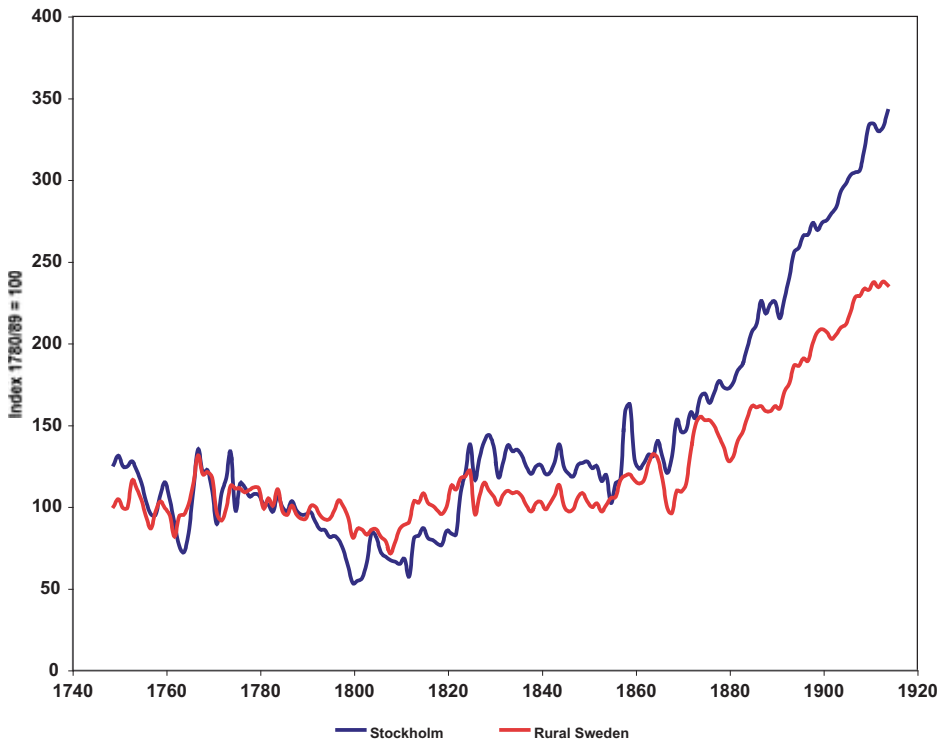
During the 18th and early 19th centuries, institutional changes were undertaken in Stockholm in order to facilitate the running of small businesses in certain branches

30 Söderberg, Jonsson and Persson (1991, pp. 46–64).

31 *Statistisk årsbok för Stockholms stad* 38 (1905, p. 66).

32 Artéus (1982, Chapter 5).

Figure 9.3. Real wage rates of unskilled labourers in Stockholm and of male agricultural labourers in Sweden, 1732–1914, index 1780/89 = 100.



Sources: Stockholm: see Figure 9.1; rural Sweden: Jörberg (1972), Vol. I, pp. 710 onwards.

by women and widows. The authorities were well aware that many married men were unable to provide for their families, due to insufficient income, illness, or heavy drinking. In order to avoid increased poor relief costs, the authorities stimulated the opening of certain businesses to women. While most trades remained closed to women, quite a number of women were allowed to earn an income in various occupations: as hawkers (making and selling certain kinds of food), innkeepers, rowing mamsels, or bakers. They could also work as vendors of tobacco, certain textile goods or used clothes, furniture and household utensils.³³ This expansion of female trades should to some degree have counteracted the decline of male incomes in lower social strata. Yet, this new interest in female employment could not prevent the loss of many jobs for women as textile manufactories closed.

In international research, the concept of 'the industrious revolution' has been used to delineate a new type of household behaviour, involving an increased supply of market-oriented and money-earning activities and a simultaneous increase in

³³ Bladh (1991, pp. 50–56).

demand for many kinds of goods offered in the market. This revolution, driven by consumer aspirations, took place roughly between 1650 and 1850 in western Europe. Even though real wage rates of labourers fell during most of the 18th century, annual household incomes could increase as a result of working longer hours during the year, a higher work intensity, greater specialization in household production, and increased labour market participation by women and children.³⁴

In the Stockholm case, there were several ways in which household incomes could be further supplemented by children's work. For example, the newspaper *Dagligt Allehandan* was started in Stockholm in 1767 as an advertising medium (in itself a typical phenomenon of the rising consumer aspirations and market expansion connected with 'the industrious revolution'). This newspaper was distributed by a combination of subscriptions and street sales by newspaper boys; contemporaries referred to the latter method as 'the English way' of distribution.³⁵

There is as yet no thorough study of Swedish conditions from the perspective of 'the industrious revolution' but there are several indications that such an interpretation could be realistic. The growing role of married women in the Stockholm economy fits this pattern. In Sweden as well as in England, the growth of second-hand markets in clothes and other goods was probably also important in making consumption cheap enough to include the lower classes.³⁶ Consumers in Sweden, as elsewhere in western Europe, were attracted by new and exotic goods such as tobacco, sugar, and silk.

While the economy of Stockholm stagnated in the period 1760–1850, several towns in other parts of Sweden expanded. The growing incomes of peasants stimulated handicrafts and small industries such as book-binders' shops, where hymnbooks, calendars and almanacs were made.³⁷ New types of consumption were spreading to rural areas. In parts of northern Sweden during the late 18th century, the peasants criticized young people and servants for being affected by urban habits such as wearing watches, silk waistcoats, velvet trousers, and high hats with buckles and silk ribbons. This problem was said to be most serious along the trade routes to Stockholm.³⁸ The traditional dark, uniform dress habits among the peasantry were giving way to more varied styles. 'People are more inclined towards *multiform* than *uniform*', one author from rural northern Sweden observed around 1770.³⁹ In Småland in southern Sweden, contemporaries observed that dress fashion was now changing from year to year. Men as well as women, not only married women but also girl servants, now dressed like the urban population. They followed the latest fashion, including silk items imported

34 Vries (2008).

35 Sylwan (1896, pp. 496–504); Sylwan (1896, p. 430 n 2).

36 On England see Lemire (1988).

37 Söderlund (1949).

38 Svensson (1969, p. 82).

39 Nordenström (1923, p. 60).



Skeppsbron in 1860, in *the old town of Stockholm*, by Carl Johan Billmark (1804–70).

Source: http://sv.wikipedia.org/wiki/Fil:Skeppsbron_1860_Carl_Johan_Billmark.jpg

by the Swedish East India Company, and other colourful fabrics.⁴⁰ In response to increased demand, cottage production of textiles grew in many rural areas and seems to have been better adapted to local demands than were the products of manufactories in the capital.

De-industrialization in Stockholm thus went hand in hand with industrial (or proto-industrial) growth in rural areas. Like the changes in the previous period, this is also part of a broader European pattern, or what de Vries labels a new urbanization period from 1750 to 1800/1850. These regional shifts can also be interpreted against the background of the new consumer aspirations that were driving the industrious revolution. Much of the urban growth now took place in relatively small cities, stimulated by relative price shifts to the advantage of agrarian producers.⁴¹

9.5. The period after 1800

The dominant feature of Figure 9.1 is of course the steep increase in real wages after 1800. Real wages rose after the Napoleonic wars, as grain prices declined, but this growth did not continue in the second quarter of the 19th century. The first sustained rise in the purchasing power of labour did not materialize until after about

⁴⁰ Gaslander (1982, pp. 66–8).

⁴¹ Vries (1984).

1870, when industrialization gained ground. At about that time, real wages of unskilled labourers in Stockholm began to depart from those of agricultural labourers in rural Sweden, as is evident from Figure 9.3.

Already by 1900, real wages were substantially higher than ever before. A new industrial structure was established in Stockholm. Mechanical engineering and typographic industry, relying on relatively high wages, became key branches. Low-wage branches, such as the textile and match industries, could not survive in the capital and had to relocate to regions where wages were lower.

In 1895, the working day of Stockholm building labourers was still as long as 12 hours in the summer half of the year (April to September). By 1900, the working day had been shortened to 10 hours and the 48-hour week was introduced in 1920.⁴² In other words, an unprecedented wage rise went hand in hand with a substantial shortening of working hours. This further underscores the improvement of labourers' conditions connected with industrialization.

9.6. Volatility in real wages and prices

International research has emphasized that fluctuations in real wages (or in prices of basic necessities) can be seen as a welfare indicator. Large swings from one year to another had serious welfare implications. In times of falling prices, this could give rise to unforeseen increases in purchasing power, as nominal wages were inflexible. But in years of crisis, surging prices increased the risk of malnutrition and excess mortality. Unstable prices were a fundamental problem of pre-industrial economies due to the large fluctuations they caused in living conditions. Stable prices enhanced welfare by facilitating more regular provisioning with basic foodstuffs.⁴³ The Italian economic historian, Carlo Cipolla, interprets the standard medieval economic policy of price regulation against the background of unstable prices and their repercussions on living standards.⁴⁴

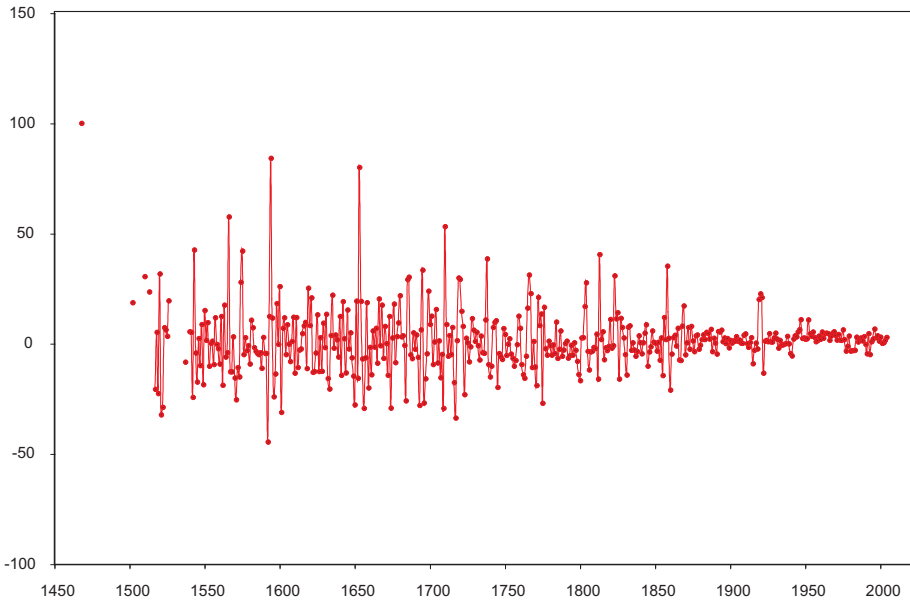
For this reason, it is important to assess not only the level of real wages but also the magnitude of the fluctuations around the trend. From Figure 9.1 it is immediately obvious that the real wages of Stockholm labourers became more stable in the long run. The short-term fluctuations around the trend were clearly greater before the mid-18th century than afterwards. In other words, volatility was reduced. Figure 9.4 and Table 9.2 provide a clearer picture of how volatility has changed.

42 Bagge et al. (1935, Vol I, pp. 14–5).

43 Persson (1999, p. 23, p. 31).

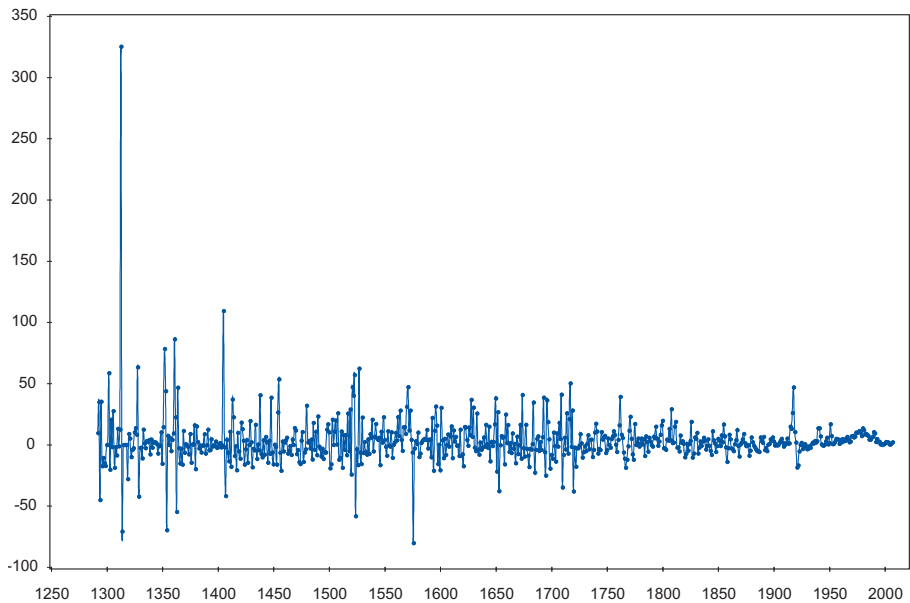
44 Cipolla (1967, pp. 404–7).

Figure 9.4. Volatility of real wages of labourers in Stockholm/Sweden 1468–2004, measured as the percentage year-on-year change in real wages.



Source: Table A9.1.

Figure 9.5. Volatility of the deflator CPI, 1291–2004, measured as the percentage year-on-year change in the CPI.



Note: Missing values in the deflator CPI have been interpolated.

Source: Table A9.1.

Table 9.2. *Volatility in real wages and in the deflator CPI, 1291–2004, measured as the standard deviation of the percentage year-on-year change.*

Period	Volatility of real wages	Volatility of deflator CPI
1291–1399		38.1
1400–99		17.8
1500–99	20.0	19.2
1600–99	16.4	14.7
1700–99	13.3	12.6
1800–99	9.5	6.9
1900–2004	4.7	7.0

Source: Table A9.1.

Due to the scarcity of medieval wage data, real wage volatility cannot be calculated before the 16th century. Price data are more continuous, however. This makes it possible to give a picture of price volatility for earlier periods. Figure 9.5 and Table 9.2 suggest that price volatility, as measured by the deflator CPI, was quite high during the period 1291–1399. However, the calculation of price volatility for this early period should be viewed with caution since data are sparse and the extremely high price in 1313 (which should perhaps be dated to the harvest year 1315) has a strong impact on the result. It should be added, however, that the period 1315–17 is well-known for harvest failures in northern Europe, probably the worst during the century. Crops were damaged by cold and wet weather, and the grain shortage led to extremely high prices.⁴⁵

Data availability is much better from the early 15th century onwards. The fairly high level of volatility in the 15th century, and even more so in the 16th century, is probably realistic. The years of monetary crisis, described in Chapter 8 above, contributed to the high volatility in the 16th century. After that, volatility decreased for

⁴⁵ Kershaw (1973, pp. 6–10); Jordan (1996, pp. 15–6, 50–2). The price of wheat and barley in England, in grams of silver per litre, was higher in 1316 and 1317 than in any other year between the start of the series in 1209 and the years 1623 and 1637, respectively. See the large price data file compiled by Gregory Clark, *England_1209-1914_(Clark).xls*, available from Global Price and Income History Group, <http://gpih.ucdavis.edu/>. At Lübeck, the very high price of rye in 1315 was noted by the chronicler Detmar; Lucas (1930, p. 353). Danish chroniclers also wrote about the high prices this year following the destruction of crops by rain; *Historiske kildeskriver og bearbejdelser af dansk historie især fra det 16. aarhundrede, Vol. 1* (1873, p. 589). The Swedish price record from 1313 stems from the 15th-century chronicler Ericus Olai, who used a now lost source; Ahnlund (1953, p. 161). It is possible that this quotation should be dated to the harvest year of 1315 instead, since it seems unlikely that Sweden escaped this harvest failure. Jordan (1996, p. 194 note 63) refers to Swedish chronicles mentioning unusual thunder and terrible displays of lightning in 1315. The rainy weather may be connected with an eruption of the volcano Kaharoa in New Zealand, which lasted about five years; Nairn et al (2004).

prices as well as real wages. The parallel trend is not surprising since short-run fluctuations in real wages were primarily due to changing prices of the goods included in the CPI, especially the price of grains, not to fluctuating nominal wages.

The reduction in the volatility of prices and real wages suggests more regular provisioning, leading to more stable living conditions after the 16th century. This reduction continued throughout the pre-industrial era, no doubt due in part to the expansion of trade in the Baltic area in the 17th century, enabling Sweden to import grains from Livonia and other regions in times of high prices or harvest failures. It is also likely that Swedish harvests became more stable during the 19th century, producing a substantial decline in price volatility.

During the industrial period, prices as well as real wages became even more stable in the short run, despite temporary upturns during the World Wars. In particular, the First World War had a strong impact on price volatility. For this reason, overall price volatility during the period 1900–2004 was of the same magnitude as during the 19th century.

9.7. Concluding discussion

The real wage trends during the period up to about 1800 seem to agree with an economic model of the type presented by Thomas Robert Malthus more than two hundred years ago. According to Malthus, no long-term improvement in living standards was possible because population growth would tend to exceed the increase in food production. If the population declined (e.g., due to epidemics, famine, or war), the price of labour would rise. This would lead to an improvement for the labourers, but only temporarily, since renewed population growth would soon press real wages down again. Land reclamation could not solve the problem since the cultivation of less productive marginal lands would lead to rising food prices. Malthus assumed that agricultural productivity could not rise in the longer run. The actual pattern in Sweden, as well as in many other parts of Europe, fits this model fairly well. We have seen that strong population growth during most of the 16th and 18th centuries pushed real wages down, whereas real wages improved during the 17th century when population pressure was weaker.

No sustained growth in real wages occurred in the pre-industrial era. The years around 1800 were characterized by lower real wages than in any other period (though single years with even lower wages can be found in connection with the harvest failures of the late 1590s). Real wages improved from the early 19th century onwards. Yet it was not until industrialization had gained momentum around 1870 that the highest levels in the pre-industrial era were surpassed. With industrialization, the Malthusian mechanism was no longer effective, as population as well as real wages surged upwards.

During the pre-industrial era up to 1800, an unskilled labourer could buy approximately 1 kg of butter for his daily wage. In 2004, the average male industrial worker

could buy 25 times as much for his pre-tax daily wage. Despite some setbacks during the two world wars and a tendency towards weaker growth after the late 1970s, real wage development in the last two centuries is one of strong and almost uninterrupted growth.

Volatility in real wages and prices has been used here as a welfare indicator, based on the assumption that large swings in these variables were harmful to labourers. The evolution of volatility tells a somewhat different story than does the mere movement of real wages. Prices as well as real wages became more stable in the long run, as the short-term fluctuations were already diminishing in the 17th century, followed by further reductions during the subsequent century. This levelling tendency is probably due to the expansion of trade in grains, resulting in a more regular supply. So even if Stockholm labourers did not enjoy any sustained rise in real wages before the advent of industrialization, at least they benefited from more stable prices and wages.

Table A9.1. Daily nominal wage (in öre 1365–1624, öre kopparmynt 1625–1776, skilling 1777–1788, and skilling riksgälds 1789–1850), daily wage in gram silver, and real wage 1365–1850 (1950=100).

Year	No- minal wage	Gram silver	Real wage	Year	No- minal wage	Gram silver	Real wage	Year	No- minal wage	Gram silver	Real wage
1365	1	4.0	18	1552	3	2.7	17	1594	4 (16 ⁱ)	2.8	13
1430	0.83	2.2	16	1553	3	2.7	15	1595	5	3.6	14
1440	0.83	2.2	19	1554	3	2.4	15	1596	5	3.6	11
1467	1	2.6	22	1555	3	2.7	15	1597	5	3.6	9
1468	1	2.4	22	1556	3	2.7	14	1598	5	3.6	11
1476	1	2.2	24	1557	3	2.7	16	1599	5	3.6	11
1478	1	2.4	30	1558	3	2.6	16	1600	5	3.6	14
1496	1	2.3	25	1559	3	2.6	15	1601	4.5	3.1	10
1497	1	2.3	27	1560	3	2.6	14	1602	5	3.6	10
1501	1	1.8	23	1561	3.5	2.8	16	1603	5	3.6	11
1502	1	1.8	27	1562	3.5	2.8	13	1604	5	3.5	11
1509	1	1.7	15	1563	4.42	3.1	15	1605	5	3.6	12
1510	1.17	2.0	20	1564	5.33	3.4	14	1606	5	3.6	12
1512	1	1.7	19	1565	5.33	2.8	14	1607	5	3.6	11
1513	1.33	2.1	23	1566	8	4.1	22	1608	5	3.0	11
1516	1.33	2.5	25	1567	8	3.9	19	1609	6	3.7	12
1517	1.33	2.2	20	1568	8	3.4	17	1610	6	3.7	11
1518	1.33	1.9	21	1569	9	3.2	17	1611	6	3.2	12
1519	1.33	1.9	16	1570	10	3.2	14	1612	6	3.2	11
1520	1.33	2.0	21	1571	11	2.7	11	1613	6	2.7	11
1521	1.33	1.4	14	1572	11	1.8	10	1614	6.25	3.2	10
1522	1.33	0.8	10	1573	12	1.5	8	1615	6.5	3.2	11
1523	2.25 ⁱ	1.0	11	1574	16	1.6	11	1616	7	3.4	12
1524	1	1.2	12	1575	21.33	2.4	15	1617	7	3.5	13
1525	1	1.4	12	1576	4	3.2	14	1618	7	3.4	11
1526	1	1.3	15	1577	4	3.0	15	1619	8	3.9	14
1529	1	1.1	11	1578	4	2.9	14	1620	8	3.9	16
1536	1	1.0	11	1579	4	3.0	14	1621	8	3.9	19
1537	1	1.1	11	1580	4	3.0	13	1622	8	3.9	16
1539	2	2.0	17	1581	4	3.0	14	1623	8	3.9	14
1540	2	1.7	17	1582	4	3.0	15	1624	8	3.9	14
1541	2.25	2.2	18	1583	4	3.0	15	1625	9	4.3	16
1542	2	2.1	14	1584	4	3.0	15	1626	9	4.1	14
1543	3	3.2	20	1585	4	3.0	14	1627	10	4.6	14
1544	3	2.7	19	1586	4	2.8	13	1628	12	4.0	12
1545	2.63	2.1	16	1587	4	2.8	13	1629	14	3.1	14
1546	2.25	1.8	16	1588	4	2.8	11	1630	18	3.7	13
1547	2.25	1.7	15	1589	4	2.8	12	1631	20	3.9	15
1548	2.5	2.0	16	1590	4	2.8	11	1632	16	3.4	13
1549	2.5	1.9	13	1591	4	2.7	11	1633	16	3.5	10
1550	3	2.5	15	1592	2 (8 ⁱ)	1.6	6	1634	16	3.9	11
1551	3	2.7	15	1593	2.75 (11 ⁱ)	2.0	7	1635	18	4.2	13

Table A9.1 (cont.). Daily nominal wage (in öre 1365-1624, öre kopparmynt 1625-1776, skilling 1777-1788, and skilling riksgälds 1789-1850), daily wage in gram silver, and real wage 1365-1850 (1950=100).

Year	No- minal wage	Gram silver	Real wage	Year	No- minal wage	Gram silver	Real wage	Year	No- minal wage	Gram silver	Real wage
1636	18	4.4	13	1679	32	3.7	13	1722	64	5.4	19
1637	18	4.3	13	1680	32	3.7	15	1723	48	4.2	15
1638	18	4.4	14	1681	32	4.1	16	1724	48	4.3	15
1639	18	3.9	13	1682	32	4.0	17	1725	48	4.5	15
1640	20	4.2	14	1683	32	4.0	17	1726	48	4.5	14
1641	20	4.2	12	1684	32	4.0	12	1727	48	4.3	14
1642	24	5.1	15	1685	32	4.0	16	1728	48	4.3	15
1643	24	5.1	15	1686	40	5.2	21	1729	48	4.3	16
1644	24	5.0	13	1687	40	5.1	20	1730	48	4.3	17
1645	24	4.7	15	1688	40	5.1	18	1731	48	4.3	18
1646	24	4.8	15	1689	40	5.1	19	1732	48	4.3	17
1647	25	5.3	16	1690	40	5.1	19	1733	48	4.3	16
1648	24	4.9	15	1691	40	5.1	20	1734	48	4.2	17
1649	24	4.7	13	1692	40	5.1	19	1735	48	4.2	16
1650	24	4.7	9	1693	40	5.1	13	1736	48	4.1	15
1651	22.4	4.4	11	1694	40	5.1	14	1737	48	4.2	17
1652	24	4.7	9	1695	40	5.1	19	1738	64	5.5	24
1653	26.88	5.3	17	1696	40	4.7	14	1739	64	5.5	22
1654	32	6.3	20	1697	40	4.6	12	1740	64	5.4	18
1655	32	6.2	19	1698	40	4.8	11	1741	64	5.4	17
1656	24	4.6	13	1699	40	5.1	14	1742	64	5.3	18
1657	24	4.5	12	1700	40	5.0	15	1743	68	5.5	20
1658	24	4.5	15	1701	40	5.1	17	1744	72	5.6	22
1659	24	4.3	12	1702	40	5.2	16	1745	64	5.0	17
1660	24	4.3	12	1703	40	4.8	16	1746	64	5.1	17
1661	24	4.2	10	1704	40	4.8	18	1747	64	4.6	16
1662	24	4.2	11	1705	40	4.8	17	1748	64	4.4	15
1663	24	4.1	10	1706	40	4.8	17	1749	64	4.4	16
1664	24	3.8	11	1707	40	4.8	14	1750	64	4.5	16
1665	24	3.6	10	1708	40	4.8	14	1751	64	4.9	16
1666	28	4.2	12	1709	40	4.8	10	1752	64	4.9	16
1667	28	4.2	12	1710	40	4.8	15	1753	64	5.1	16
1668	28	4.2	14	1711	40	4.9	16	1754	64	5.0	15
1669	28	4.2	13	1712	40	4.8	15	1755	64	5.0	14
1670	28	4.2	15	1713	40	4.8	16	1756	64	4.8	13
1671	28	4.2	15	1714	48	5.9	15	1757	64	4.6	12
1672	28	4.2	13	1715	48	6.1	16	1758	64	3.9	12
1673	28	4.2	14	1716	48	5.5	13	1759	68	3.8	13
1674	28	4.1	10	1717	48	4.0	9	1760	76	3.8	14
1675	28	3.8	10	1718	48	2.5	9	1761	80	3.6	13
1676	30	3.8	12	1719	80	6.2	12	1762	96	3.6	11
1677	32	3.9	11	1720	64	5.1	15	1763	88	3.2	9
1678	32	3.8	12	1721	72	6.2	18	1764	88	3.1	9

Table A9.1 (cont.). Daily nominal wage (in öre 1365–1624, öre kopparmynt 1625–1776, skilling 1777–1788, and skilling riksgälds 1789–1850), daily wage in gram silver, and real wage 1365–1850 (1950=100).

Year	No- minal wage	Gram silver	Real wage	Year	No- minal wage	Gram silver	Real wage	Year	Gram silver	Real wage
1765	96	3.5	10	1808	20	7.1	8	1851	7.6	15
1766	112	4.7	14	1809	20	5.5	8	1852	7.6	16
1767	112	6.0	17	1810	20	4.4	8	1853	7.6	14
1768	88	5.6	15	1811	24	3.7	8	1854	8.0	15
1769	88	4.7	15	1812	24	4.5	7	1855	8.0	13
1770	88	4.1	14	1813	33	6.2	10	1856	9.6	14
1771	88	4.2	11	1814	33	5.9	10	1857	9.6	15
1772	112	5.0	14	1815	33	5.3	11	1858	11.2	20
1773	112	4.4	15	1816	33	4.8	10	1859	11.2	20
1774	112	4.6	17	1817	33	5.1	10	1860	9.6	16
1775	96	4.3	12	1818	33	5.1	10	1861	9.6	15
1776	112	5.0	14	1819	33	4.5	10	1862	9.6	16
1777	9.33 ⁱⁱ (112 ⁱⁱⁱ)	5.0	14	1820	33	4.2	11	1863	9.6	17
1778	9.33	5.0	13	1821	30	4.1	10	1864	9.0	16
1779	9.33	5.0	13	1822	30	4.1	10	1865	9.7	18
1780	9.33	5.0	13	1823	37.5	5.1	14	1866	9.3	16
1781	9.33	5.0	13	1824	42	5.5	15	1867	9.7	15
1782	9.33	5.0	13	1825	49.5	6.7	17	1868	10.4	16
1783	9.33	5.0	12	1826	49.5	6.5	15	1869	11.0	19
1784	9.33	5.0	13	1827	49.5	6.1	16	1870	10.5	18
1785	9.33	5.0	12	1828	49.5	6.6	17	1871	10.8	18
1786	9.33	5.0	12	1829	54	7.4	18	1872	12.2	20
1787	9.33	5.0	13	1830	54	7.0	17	1873	13.0	19
1788	9.33	5.0	12	1831	51	6.1	15	1874	14.5	21
1789	9.33	4.9	12	1832	51	5.9	16	1875	15.0	21
1790	9.33	4.6	12	1833	54	6.3	17	1876	15.5	20
1791	9.33	4.5	12	1834	54	6.7	17	1877	15.5	21
1792	9.33	4.5	11	1835	54	7.2	17	1878	15.4	22
1793	9.33	4.5	11	1836	54	7.2	16	1879	14.7	22
1794	10.67	4.7	11	1837	54	7.2	16	1880	15.2	22
1795	10.67	5.1	10	1838	54	7.2	15	1881	16.1	22
1796	10.67	5.2	10	1839	54	7.2	16	1882	16.6	23
1797	10.67	5.2	10	1840	54	7.2	16	1883	17.0	23
1798	10.67	4.7	9	1841	54	7.2	15	1884	17.2	25
1799	10.67	4.0	8	1842	54	7.2	15	1885	17.8	26
1800	10.67	4.0	7	1843	54	7.2	16	1886	18.6	27
1801	10.67	3.8	7	1844	54	7.2	17	1887	18.9	28
1802	10.67	3.8	7	1845	54	7.2	16	1888	20.2	27
1803	12	4.3	8	1846	54	7.2	15	1889	21.5	28
1804	16	5.7	10	1847	54	7.2	15	1890	19.7	28
1805	16	5.7	10	1848	54	7.2	16	1891	21.2	27
1806	16	5.7	9	1849	54	7.2	16	1892	24.3	29
1807	16	5.7	9	1850	57	7.6	16	1893	27.9	30

Table A9.1 (cont.). Daily nominal wage (in öre 1365-1624, öre kopparmynt 1625-1776, skilling 1777-1788, and skilling riksgälds 1789-1850), daily wage in gram silver, and real wage 1365-1850 (1950=100).

Year	Gram silver	Real wage	Year	Real wage	Year	Real wage
1894	34.6	32	1915	39	1936	71
1895	34.0	32	1916	38	1937	72
1896	34.1	33	1917	38	1938	74
1897	40.0	33	1918	37	1939	74
1898	43.4	34	1919	45	1940	71
1899	44.4	34	1920	55	1941	67
1900	45.0	34	1921	67	1942	69
1901	46.8	35	1922	58	1943	72
1902	53.9	35	1923	59	1944	74
1903	53.0	36	1924	60	1945	78
1904	51.4	37	1925	61	1946	83
1905	50.3	37	1926	64	1947	93
1906	47.7	38	1927	64	1948	95
1907	51.6	38	1928	65	1949	98
1908	65.4	38	1929	67	1950	100
1909	69.0	40	1930	70		
1910	69.4	42	1931	72		
1911	70.7	42	1932	71		
1912	64.4	41	1933	72		
1913	66.7	42	1934	72		
1914	74.7	43	1935	71		

ⁱ In klipping coins.

ⁱⁱ In skilling.

ⁱⁱⁱ In öre kopparmynt. 1 daler kopparmynt (in 1625-1777) = 32 öre kopparmynt.

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